

FINAL CONFERENCE PROGRAMME

MONDAY 26 MARCH

	Olympia I	Olympia II	Olympia III	Olympia IV	Privé
08.00-08.40	Registration				
08.40-09.00	IPSESA Chair Address:, Welcome Address: Chair Mihalis Giannakis, Lambros Laios				
09.00-09.40	Conference Keynote, Tom Choi				
09.40-10.10	Coffee Break				
10:10-11:25	C1.1 Supply Chain Innovation Chair: Richard Calvi	C1.2 Sustainability / Social Responsibility Chair: Mellie Pullman	C1.3 Purchasing Digitization Chair: Alessandro Ancarani	C1.4 Supplier Relationships Chair: Christine Harland	C1.5 Supply Chain Finance Chair: Federico Caniato
	CP63 - Bruce Pinnington and Rima Ayoub "The social foundations for innovation collaboration in business to business relationships"	CP58 - Mellie Pullman, Davide Luzzini and Annachiara Longoni "Building the case for social impact supply chains: conceptualization and research agenda"	CP30 - Tobias Kosmol, Lutz Kaufmann and Felix Reimann "Leapfrogging and co-evolution — toward a maturity model for the digital transformation to Procurement 4.0"	CP47 - Aki Jääskeläinen, Holger Schiele, Leena Aarikka-Stenroos and Jussi Heikkilä "Generating the optimal supplier solution: A social capital perspective"	CP88 - Luca Mattia Gelsomino, Antonella Moretto, Federico Caniato and Michiel Steeman "The evolution of supply chain finance: an exploratory study of dynamic discounting"
	CP84 - Katrina Lintukangas, Anni-Kaisa Kähkönen and Jukka Hallikas "The impact of supply management innovativeness and supplier orientation on firm's sustainability performance"	CP42 - Claire Veit, Lieven Quintens, Wim Lambrechts and Janjaap Semeijn "The impact of sustainable sourcing on customer perceptions: association by guilt from scandals in local vs. offshore sourcing countries"	CP78 - Alessandro Ancarani, Carmela Di Mauro and Francesco Mascali "INDUSTRY 4.0 and reshoring in manufacturing"	CP34 - Ala Pazirandeh, Lisa Melander, Carl Andersson and Johan Tharing "How to trust a supplier you don't know yet? Insights from an automobile manufacturer"	CP80 - Feidias Stavrou, Janjaap Semeijn and Luuk Perik "Collaborative working capital management in automotive value chain: A longitudinal analysis"
	CP178 - Katia Picaud-Bello, Thomas Johnsen, Richard Calvi and Mihalis Giannakis "Adapting sourcing practices for discontinuous innovation, the challenges of early purchasing involvement"	CP87 - Leonardo Marques and Rebecca Arkader "Network governance and sustainability diffusion: local versus global solutions to sustainability in food supply networks"	CP97 - Jukka Hallikas, Mika Immonen, Kari Korpela and Jukka Sirkkä "Digital integration capability as driver of supply chain performance"	CP53 - Cees J. Gelderman, Ellen R. Peeters, Janjaap Semeijn and Ferdi Ter Avest "The impact of social capital and power on information sharing"	CP79 - Lotta Lind, Timo Kärrri, Veli Matti Virolainen and Sari Monto "Working capital models in manufacturing value chains: Towards a generic framework"
11.25-11.30	Short break / Room Change over				
11.30 – 13.00	W.1.1 Supply Chain Responsibility Chair: Helen Walker	W1.2 Supplier Involvement in Innovation Chair: Arjan Van Weele	W1.3 Supplier Management Chair: Carmela di Mauro	W1.4 Supply Chain Finance Chair: Lydia Bals	PDW: Reviewing Barbara Flynn Wendy Tate
	WP25 - Anthony Flynn and Helen Walker "Corporate responses to the UK modern slavery act"	WP15 - Arjan Van Weele "How to make early supplier involvement work in new product development? Insights from 30 years of research".	WP64 Antti Puustinen, Jukka Hallikas, Katrina Lintukangas and Kasper Åhman "Supplier performance impact on construction project financial result"	WP35 - Lotta Lind and Sari Monto "Company view to inter-organizational working capital management – empirical research in the forest industry"	Reviewing for top Journals
	WP129 - Jorge Rodriguez "Social sustainability in BoP markets: How to enable micro-retailers' business continuity"	WP31 Lisa Melander "R&D collaboration in the supply chain: involving customers and suppliers in green product development"	WP121 - Tobias Bohnenkamp, Holger Schiele and Matthias De Visser "What do suppliers perceive? The emergence of external social capital under conditions of environmental uncertainty"	WP102 - Christiaan de Goeij, Luca Gelsomino, Federico Caniato, Ronald de Boer, Antonella Moretto and Michiel Steeman "A bounded rationality perspective on Reverse Factoring. Insights from Dutch SMEs".	
	WP115 - Donna Marshall, Jakob Rehme, Stephen Kelly, Daniel Chicksand and Dev K. Boojihawon "Naughty but nice: communications in controversial industries"	WP38 - Kostas Selviaridis and Martin Spring "Supplier involvement in new product development in the public sector: Evidence from public procurement of R&D in the UK"	WP122 - Tobias Bohnenkamp, Holger Schiele and Matthias De Visser "The effect of supplier satisfaction and the preferred customer status on successful project outcomes in China – A social capital perspective"	WP111 - Lotta Lind, Florian Schupp and Timo Kärrri "Leveraging the inter-organizational working capital management by digitalizing the financial flows in the supply chain"	
	WP70 - Seongtae Kim and Stephan M. Wagner "The cost of corruption in the supply chain"	WP110 - Florian Schupp, Matthias Rehm and Richard Calvi "How to compare supplier proposals including innovation: proposition of a method"	WP149 - Antonia Kappel, Holger Schiele and Wolfgang Buchholz "Supplier relationships with competing customers - How can purchasers find out who is the preferred customer"?	WP120 - Cristof Bals and Lydia Bals "From islands to networks: exploring fragmentation in the SCF ecosystem"	
13.00 – 14.00	Lunch Cafeteria / Restaurant				

14.00 – 14.40	Keynote Presentation: Mike Wilson and Andy Lahy, Panalpina				
14.40 – 15.10	Coffee Break				
	Olympia I	Olympia II	Olympia III	Olympia IV	Privé
	C2.1 Supplier Involvement in Innovation Chair: Finn Wynstra	C2.2 Purchasing Skills and Organization Chair: Louise Knight	C2.3 Global Sourcing / Offshoring / Reshoring Chair: Constantin Blome	C2.4 Supplier Relationships Chair: Davide Luzzini	C2.5 Supply Chain Risk and Resilience Chair: George Zsidisin
15.10 - 16.25	CP128 Janina Goldberg and Holger Schiele "Evaluation of supplier innovation - avoiding the dismissal of "good" supplier innovation due to customers' "bad" evaluation procedure"	CP65 - Henrik Franke and Kai Foerstl "Goals, conflict, politics and performance of cross-functional sourcing teams"	CP7 - Weimu You and Yuan Virtanen "Why offshore manufacturing to high-cost countries? - Evidence from Chinese firms"	CP54 - Cees J. Gelderman, Janjaap Semeijn and Mark Verhappen "Hard to tell: opportunistic buyer behavior in strategic supplier relationships"	CP150 - Giulio Incardona, Mattia Donadoni, Raffaella Cagliano, Federico Caniato and Dirk Pieter Van Donk "The role of supply chain information integration in building supply chain resilience"
	CP55 - Nico D.A. Steenstra, Cees J. Gelderman, Jos M.C. Schijns and Janjaap Semeijn "Supplier contribution to buyer innovativeness: the influence of customer attractiveness and strategic fit"	CP174 - Jonas Heller, Frank Rozemeijer and Lieven Quintens "Buyers better be social: job-related social media use as enabler for creativity in procurement"	CP126 - Li Wan, Guido Orzes, Marco Sartor and Guido Nassimbeni "Reshoring: Does home country matter?"	CP89 - Minna Saunila, Juhani Ukko, Sariseelia Sore, Tero Rantala and Mina Nasiri "Supplier relationships management in digital service supply chains"	CP86 - Barbara Gaudenzi, Janet Hartley, George Zsidisin and Lutz Kaufmann "An investigation of commodity price risk assessment: insights from information processing theory "
	CP72 - Robert Suurmond and Finn Wynstra "Buyer-supplier co-development of business service specifications in the sourcing process"	CP40- Lydia Bals, Heike Schulze, Steve Kelly and Klaas Stek "Purchasing and supply management competencies today and in future: Taking stock and moving forward"	CP158 - Alina Stanczyk, Constantin Blome and Martin C. Schleper "Archetypes of global sourcing decision-making: the influence of contextual factors"	CP73 - Niels Pulles, Jenny Bäckstrand, Paul Idling and Oguzhan Akdemir "Reputational value: how buyer status and supplier awards affect supplier performance"	CP108 - Mattia Donadoni, Federico Caniato and Raffaella Cagliano "Supply Chain Resilience: an earthquake investigation in the Italian Biomedical industry from a multi-tier perspective"
16:25-16:30	Room changeover / short break				
16.30 - 18.00	W2.1 Procurement Digitization Chair: Michael Henke	W2.2 Global Sourcing / Offshoring/Reshoring Chair: Joe Miemczyk	W2.3 Procurement of Services Chair: Aris Syntetos	W2.4 Supply Chain Risk and Uncertainty Chair: Steven Carnovale	PDW: DEMATEL Method Joe Sarkis
	WP117 - Michael Henke, Hervé Legenvre and Herbert Ruile "Towards PSM 4.0"	WP48 - Anthony Alexander and Joe Miemczyk "A resource-based view on the role of global sourcing on achieving sustainable development goals"	WP10 Martin Haensel "An evaluation framework for business services – a design science research approach"	WP19 - Per Engelseth, Fahad Awaleh, Richard Glaveee-Geo and Hao Wang "Complexity when managing rush orders"	Using the DEMATEL Technique to Evaluate Causality: A Blockchain Technology in Supply Chains Application
	WP20 - Laura Berger and Michael Henke "Digital transformation in procurement - the need for change management"	WP43 - Movin Sequeira, Per Hilletoft, David Eriksson and Kristina Sollander "Reshoring drivers in a Swedish manufacturing context"	WP22 - Anastasia Christodoulou "Demand aspects of RoRo shipping services – the shippers' perspective"	WP36 - Marc Alain Dennis Rusch "Information sharing and procurement risk - developing measures for the influence of information and communication technologies on procurement risk"	
	WP39 - Ala Pazirandeh, Patrik Jonsson and Riikka Kaipia "Big Data in procurement - literature review and a research agenda"	WP177 - Intaher Marcus Ambe "Supply chain management's role in accelerating inclusive growth and socio-economic development"	WP124 - Mehmet Chakkol, Antonios Karatzas, Jawwad Raja and Mark Johnson "Customer priorities in servitization: A large-scale survey"	WP28 - Scott Duhadway and Steven Carnovale "Malicious supply chain risk: A literature review and future directions"	
	WP140 - Tommi Mahlamäki and Mika Ojala "Digital purchasing tools in supply chain"	WP165 - Antonella Moretto and Andrea Stefano Patrucco "The dynamics of reshoring decision – making initiatives: which role for the purchasing department?"	WP127 - Mervi Vuori, Joona Keränen and Joona Karjula "Implementing value-based approach in service purchasing: in-depth case study findings"	WP12 - Roberta Pellegrino, Nunzia Carbonara and Nicola Costantino "The value of flexibility for supply chain coordination under uncertainty: Quantity Flexibility"	
20:00 - 22.00	Dinner at Bairaktaris Greek Taverna (with live Greek music)				

TUESDAY 27 MARCH

	Olympia I	Olympia II	Olympia III	Olympia IV	Privé
08.30 – 10.00	W3.1 Public Procurement Chair: Jo Meehan	W3.2 Supply Chain Sustainability Chair: Marco Formentini	W3.3 Purchasing Skills & Competencies Chair: Veli Matti Virolainen	W3.4 Supplier Relationships Chair: Guido Nassimbeni	PDW Supply Chain Finance Bart Ras, Bas van Dijk
	WP161 - Christine Harland, Andrea Patrucco, Jane Lynch, Yasmine Sabri, Jan Telgen and Tunde Tatrai "Collaborative public procurement: an initial conceptual framework"	WP68 - Sabrina Lechler, Angelo Canzaniello and Evi Hartmann "Strategic alliances for sustainability"	WP11 - Klaas Stek, Haoqing Zhang, Volker Koch, Bernd Markus Zunk and Holger Schiele "Comparing PSM job ads in Europe and China"	WP163 - Ahmad Rais Mohamad Mokhtar, Andrea Genovese, Andrew Brint and Niraj Kumar "The relationship between supply chain leadership and suppliers' performance in manufacturing industries"	Effect of Blockchain on Supply Chain Finance
	WP27 - Katri Kauppi and Olli Kauppi "Analysing government spend behaviour - end-of-year and end-of-contract purchasing patterns"	WP118 - Wendy L. Tate, Lydia Bals, Kai Foerstl and Cristof Bals "Seeing the forest and not the trees: learning from nature's circular economy"	WP29 - H.E.C. Plantinga, J.T. Voordijk and A.G. Doree "Institutionalizing deliberate exploitation of procurement instrument explorations"	WP51 - Aristides Matopoulos, Simone Didonet, Vaios Tsanasidis and Andrew Fearn "The role of fairness in buyer-supplier relationships in times of crisis"	
	WP160 - Andrea Patrucco and Stefano Ronchi "The value of vendor rating for public institutions: the impact of supplier measurement systems on Italian public works performance"	WP170 - Donna Marshall, Lucy McCarthy and Paul McGrath "Supply chain disclosure drivers and outcomes: 16 case studies"	WP32 - Klaas Stek, Bernd Markus Zunk and Holger Schiele "Purchasing skills leading to success"	WP24 - Thierry Allegre and Nathalie Merminod "When a supplier "liberating" its organization! Consequences for the purchasing firm and the supplier-customer relationship"	
	WP98 - Irina Harris and Anthony Flynn "Investigating news reporting on public procurement: a manifest-content analysis"	WP94 - Toloue Miandar, Thomas Johnsen and Federico Caniato "The role of purchasing in the diffusion of sustainability in supply networks: a systematic literature review"	WP61 - Louise Knight, Joanne Meehan, Laura Menzies, Alexandra Pfeiffer and Efstathios Tapinos "Competing Futures: A scenario-based analysis of the future of supply management"	WP76 - Claudia Gesell, Andreas H. Glas and Michael Eßig "Supplier communications during production ramp-up: what can procurement do to improve ramp-up performance"?	
10.00 – 10.30	Coffee Break				
10.30 – 11.10	Keynote Presentation: Alison Coudene, Nestle				
11:10-11:25	Short break / Room Change over				
11.30 - 12.45	C3.1 Sustainable SCM Chair: Christina Gimenez	C3.2 Supply Chain Innovation Chair: Thomas Johnsen	C3.3 Supply Management Capabilities Chair: Dan Krause	C3.4 Purchasing / Supply Management Strategy Chair: Michael Essig	C3.5 Contracting Chair: Lutz Kaufman
	CP171 - Cristina Sancha, Christina Wong and Cristina Gimenez "Do dependent suppliers benefit from buying firms' sustainability practices"?	CP152 - Vikrant Sihag, Serge Rijsdijk and Jan van den Ende "Managing outsourced new product development: The role of organizational controls, knowledge integration mechanisms, and supplier flexibility"	CP44 - Kai Foerstl, Anni-Kaisa Kähkönen and Constantin Blome "Supply market orientation as a sensing and responding capability in purchasing and supply management: A dynamic capabilities view"	CP134 - Kari Iloranta and Kari Tanskanen "Barriers to strategic supply management – a top management perspective"	CP60 - Lars-Erik Gadde and Anna Dubois "Supplier base dynamics. A case study of a buying firm during five decades"
	CP17 - Veronica Leon-Bravo, Federico Caniato and Antonella Moretto "Sustainability assessment in the fresh fruit and vegetables supply chain"	CP155 - François Constant and Thomas Johnsen "Innovated outside: examining precedents to purchasing's contribution to innovation exploration"	CP77 - Daniel Krause and Davide Luzzini "Creation of competitive advantage through supply management capabilities: a resource orchestration perspective"	CP69 - Robert Suurmond, Finn Wynstra and Jan Dul "The sense and non-sense of (early) supplier involvement in NPD: a meta-analysis"	CP81 - Jiachun Lu, Lutz Kaufmann and Craig Carter "Small mall talk, big impact – the influence of casual collegial advice on purchasing negotiations"
	CP146 - Piera Centobelli, Roberto Cerchione and Emilio Esposito "The spread of environmental sustainability in logistics service providers: A cross-country investigation in Europe"	CP139 - Mohammad H. Eslami and Nicolette Lakemond "The role of technical capability and locus of initiative on knowledge integration with customers in collaborative product development"	CP148 - Aki Laiho "Orchestration of external resources"	CP52 - Ilkka Ikonen and Juha-Matti Lehtonen "Cooperative purchasing in the nightwatch state - Case Finland"	CP105 - Laura Menzies, Joanne Meehan and Nicola Harris "Let and forget: a dilemmas perspective on contract governance in healthcare procurement"
12.45 – 13.45	Lunch: Cafeteria / Restaurant				

	<p>W4.1 Sustainable Purchasing and Supply Management</p> <p>Chair: Annachiara Longoni</p>	<p>W4.2 Supply Chain Innovation</p> <p>Chair: Frank Rozemeijer</p>	<p>W4.3 Behavioural Purchasing issues</p> <p>Chair: Tobias Schoenherr</p>	<p>W4.4 Supply Chain Education and Teaching</p> <p>Chair: Jenny Backstrand</p>	<p>PDW Experimental design in Procurement</p> <p>Xenophon Koufteros</p> <p>Xingzhi Jia</p>
13.45 - 15.15	<p>WP125 - Anne Quarshie, Asta Salmi, Joanna Scott-Kennel and Anni-Kaisa Kähkönen "Biodiversity preservation: a case study of sustainable supply chain management practices"</p>	<p>WP14 - Klaas Stek, Bernd Markus Zunk, Frederik Vos and Holger Schiele "Innovation success: general or PSM skills"?</p>	<p>WP18 Tobias Schoenherr "Dynamics in sourcing teams: determinants of best performance"</p>	<p>WP9 - Micheline Naude and Nomalizo Dylli "Students' perceptions of the supply chain student association at the University of KWA-ZULU-NATAL"</p>	<p>Experimental Methods in Supply Chain Research: Procurement Ethics</p>
	<p>WP33 - Petra Neessen, Marjolein Caniels, Bart Vos and Jeroen De Jong "Closing the circle: On the impact of intrapreneurship on circular purchasing"</p>	<p>WP156 - Hannah Stolze, Anthony Roath and Marco Formentini "Open innovation to achieve supply chain sustainability: a systematic literature review"</p>	<p>WP114 - Vojtěch Klézl, Jan Vašek, Miloš Kotrlé and Soroosh Saghiri "What buyer competencies and personality traits employers really require"?</p>	<p>WP46 - Marc van den Berg, Alexandr Vasenev, Hans Voordijk and Arjen Adriaanse "Low-tech or high-tech? Relative learning benefits of serious games for construction supply chain management"</p>	
	<p>WP45 - Katarina Arbin, Johan Kask and Frans Prenkert "The creation of business deals for a sustainable supply chain: The case of rail transportation"</p>	<p>WP176 - Leomir Araujo "Public procurement and innovation: the case of school furniture acquisitions in Brazil"</p>	<p>WP62 - Volker Koch, Bernd Markus Zunk and Klaas Stek "Profiling the personality of professional purchasers"</p>	<p>WP109 - Jenny Backstrand and Arni Halldórsson "Engaged Scholarship: Creative tension or squeezed in the middle of rigor and relevance"?</p>	
	<p>WP138 - Nathalie Touratier-Muller and Dan Andersson "Environmental considerations when purchasing transport services: a comparison"</p>	<p>WP57 - Hervé Legenvre, Jury Gualandris and Davide Luzzini "Combining the power of distant capabilities: a research agenda"</p>	<p>WP164 - Bernd Markus Zunk, Volker Koch, Klaas Stek and Holger Schiele "Purchasing Professionals' Performance: Literature-driven Research Model and Empirical Test"</p>	<p>WP66 - Laura Berger, Stephen Kelly, Klaas Stek and Bernd Markus Zunk "European higher education landscape - analysis of existing purchasing study programmes"</p>	
15.15 - 15.45	<p>Coffee Break</p>				
	<p>C4.1 Sustainability and Supply Chain Finance</p> <p>Session will finish at 16:35</p> <p>Chair: Antonella Moretto</p>	<p>P.1.1 Practitioner Papers</p> <p>Session to finish at 16:45</p> <p>Chair: Lambros Laios</p>	<p>C4.2 Public Procurement</p> <p>Chair: Jan Telgen</p>	<p>C4.3 Supply Chain Management</p> <p>Chair: Stefano Ronchi</p>	<p>W4.5 Health Care</p> <p>Session will finish at 16:45</p> <p>Chair: Erik van Raaj</p>
15.45 - 17.00	<p>CP154 - Ronald de Boer, Rob Dekkers, Luca Mattia Gelsomino, Christiaan de Goeij, Michiel Steeman, Qijun Zhou, Scott Sinclair and Victoria Souter "Theoretical background of supply chain and finance integration: a focus group approach"</p>	<p>PP71 - Georgios Tamiolakis and Lambros Laios "Procurement business partnering: adding value through innovation"</p>	<p>CP123 - Mika Matela, Janne Posio and Jukka Hallikas "Purchasing innovations at the public agency"</p>	<p>CP74 - Dirk-Jan Kamann, Jose Alfaro and Szabolcs Sebrek "28 Years of traceability management: trends, bottlenecks and opportunities"</p>	<p>WP100 - Christine Harland, Carmen Hendy, Anne Touboulis and Yingli Wang "Orchestrating and coping in healthcare networks over time: the role of social capital"</p>
	<p>CP2 - Tobias Held and Thorsten Lammers "A trend study of ecological product development partnerships in the German foundry value chain"</p>	<p>PP159 - Panagiotis Kinanlis and George Malindretos "The effects of hydroponics on logistics"</p>	<p>CP56 - Marc Van Pelt, Cees J. Gelderman and Janjaap Semeijn "Sustainable public procurement: legitimacy and legality versus appropriateness and efficiency"</p>	<p>CP99 - Piera Centobelli, Roberto Cerchione and Emilio Esposito "Efficiency and effectiveness of knowledge management systems in supply firms"</p>	<p>WP166 - Roula Michaelides, Laura Menzies, Jo Meehan and Mike Ludbrook "Complex healthcare procurement responses within temporal complexity falling on "deaf-ears": An audiology case study".</p>
		<p>PP172 - Jerin John, Ioannis Manikas and Balan Sundarakani "Analysis of operational efficiency of a meat processing supply chain"</p>	<p>CP153 - Godfrey Mugurusi, Doreen Kyazze Mulema and Alex Nduhura "The Achilles' Heel: can compliance become the performance lever that developing country public procurement systems need"?</p>	<p>CP90 - Franz Simon, Vincent Delke, Holger Schiele and Rainer Harms "Identifying partners outside existing networks"</p>	<p>WP4 - Paul Davis, Eoghan Mc Conalogue and Regina Connolly "The role of Total Cost of Ownership Tools in health care technology assessment – A case study in AAL"</p>
17.00 - 18.00	<p>IPSERA AGM</p>				
19.30 - 01.00	<p>Conference Gala at 'Ble'</p>				

WEDNESDAY 28 MARCH

	Olympia I	Olympia II	Olympia III	Olympia IV	Privé
08.45 - 10.15	<p style="text-align: center;">W5.1 Sourcing / Contracting</p> <p style="text-align: center;">Chair: Holger Schiele</p>	<p style="text-align: center;">W5.2 Public Procurement / Best practices</p> <p style="text-align: center;">Chair: Jukka Hallikas</p>	<p style="text-align: center;">W5.3 Purchasing Strategy and Organisation</p> <p style="text-align: center;">Chair: Gilles Pache</p>	<p style="text-align: center;">W5.4 Quantitative methods for supplier selection and supply chain finance</p> <p style="text-align: center;">Chair: Andrea Patrucco</p>	<p style="text-align: center;">PDW IoT SIG</p> <p style="text-align: center;">Michael Henke, Hervé Legenvre, Herbert Rouille</p>
	<p>WP133 - Anna Nikulina and Finn Wynstra "Contracting strategies in capital construction projects; a structured literature review"</p>	<p>WP49 - Bart Lenderink, Hans Voordijk, Joop Halman and André Dorée "Public procurement and innovation: A conceptual framework for analysing project-based procurement strategies for innovation"</p>	<p>WP1 - André Tchokogue, Jean Nollet, Gilles Pache and Raluca-Mihaela Stoleru "Purchasing department's internal legitimacy: A long and winding road"</p>	<p>WP91 - Ahmed Mohammed, Abdulsalam Dukyil and Mohamed Darwish "A user-friendly decision making tool for vendor selection: A hybrid-MCDM algorithm"</p>	<p style="text-align: center;">Impact of the Internet of Things and Industry 4.0 on Procurement</p>
	<p>WP50 - Sarrah Chraibi and Tony Cragg "How to make or buy procurement: a change management model"</p>	<p>WP116 - Anne-Maria Holma, Maren Wiktorin Østensen, Elsebeth Holmen and Luitzen de Boer "Preparing for public tendering: With or without national templates for organizing interaction"</p>	<p>WP82 - Harri Lorentz, Kalle Väänänen and Jagjit Srari "Development and the first test of a system for strategic category management in purchasing"</p>	<p>WP92 Ahmed Mohammed, Reda Nujoom and Irina Harris "AHP-FTOPSIS approach for a green and resilient supplier selection and order allocation: A real case study"</p>	
	<p>WP173 - Christian van der Krift, Arjan van Weele and Josette Gevers "Does controlling work? Mediated power and contractual specificity as means to align perceptions in projects"</p>	<p>WP107 - Mika Matela, Tiina Jauhiainen, Joni Mäkinen and Jukka Hallikas "Supplier market development at a Public agency"</p>	<p>WP143 - Sudipa Sarker, Paolo Trucco and Andreas Feldmann "The effects of internal structural complexity of Multinational Corporations (MNCs) on purchasing organization"</p>	<p>WP147 - Anastasiia Ivakina and Nikolay Zenkevich "Coordinating model of working capital management: developing economic sustainability from the inside"</p>	
	<p>WP180 - Yasmine El-Henawy and Sherwat Elwan "Governance mechanisms in multi-tier sustainable supply chains"</p>		<p>WP6 - Yan Jiang, Fu Jia and Yu Gong "IKEA: Global sourcing and sustainable leather initiatives"</p>	<p>CP162 - Socrates Moschouris and Christodoulos Nikou "Assessing suppliers using five factor model of personality within a civil military environment"</p>	
<p style="text-align: center;">Coffee Break</p>					
10:45 – 11.45			<p style="text-align: center;">W6.1 Big Data and IoT</p> <p style="text-align: center;">Chair: Hervé Legenvre</p>	<p style="text-align: center;">W6.2 Sectoral approaches</p> <p style="text-align: center;">Chair: Stephen Kelly</p>	<p style="text-align: center;">Research Workshop</p> <p style="text-align: center;">Jenny Bäckstrand</p>
			<p>WP175 - Kyriaki Tselika, Evangelia Kopanaki and Nikolaos Georgopoulos "Research developments in sustainable SCM: The role of ICT"</p>	<p>WP23 Stephen Kelly, John Israilidis, Neil Malone and Stuart Butler "Supply chain management in the videogames industry: a literature review and new research agenda"</p>	<p style="text-align: center;">"Engaged Scholar" -- Sounds Wonderful, But How To Become A One?</p>
			<p>WP151 - Robbert-Jan Torn, Niels Pulles and Holger Schiele "Industry 4.0 and how purchasing can progress and benefit from the fourth industrial revolution"</p>	<p>WP132 Pierre Minh-Hoang Tran "Change toward Public-Private-Partnership in strategic public procurement: case study in a French state-owned enterprise"</p>	
			<p>WP96 - Salla Paajanen and Anna Aminoff "Big data analytics in supply management: creating business value from big data driven supply market intelligence"</p>	<p>WP119 Rosnida Mamat, Muhammad Mustafa Kamal, Uthayasankar Sivarajah, Styliani Despoudi and Manoj Dora "Theoretical conceptualisation of business to consumer product return knowledge – the case of 'End-of-Use' and 'End-of-Life' immediate return"</p>	
12.00 – 12.30	<p>Presentation of next year's conference / Closing ceremony</p>				

Packed lunch to delegates